

KFORCE®

KFORCE

Great People = Great Results®

Forward Looking Statements

All of the information presented that is not historical in nature should be considered to be forward-looking statements that are subject to certain risks, uncertainties or assumptions and may be affected by certain other factors, including but not limited to the specific factors discussed in the Firm's periodic filings with the SEC. Should one or more of these risks, uncertainties or other factors materialize, or should underlying assumptions prove incorrect, actual results, performance or achievements expressed or implied by such forward-looking statements may vary materially from any future results, performance or achievements expressed or implied in this presentation. Forward-looking statements are not guarantees of performance and the Firm undertakes no obligation to update publicly any of the information presented in light of new information or future events.

Kforce at a Glance

Company overview

Kforce is a professional staffing solutions firm providing flexible and permanent staffing services to clients in an array of industries

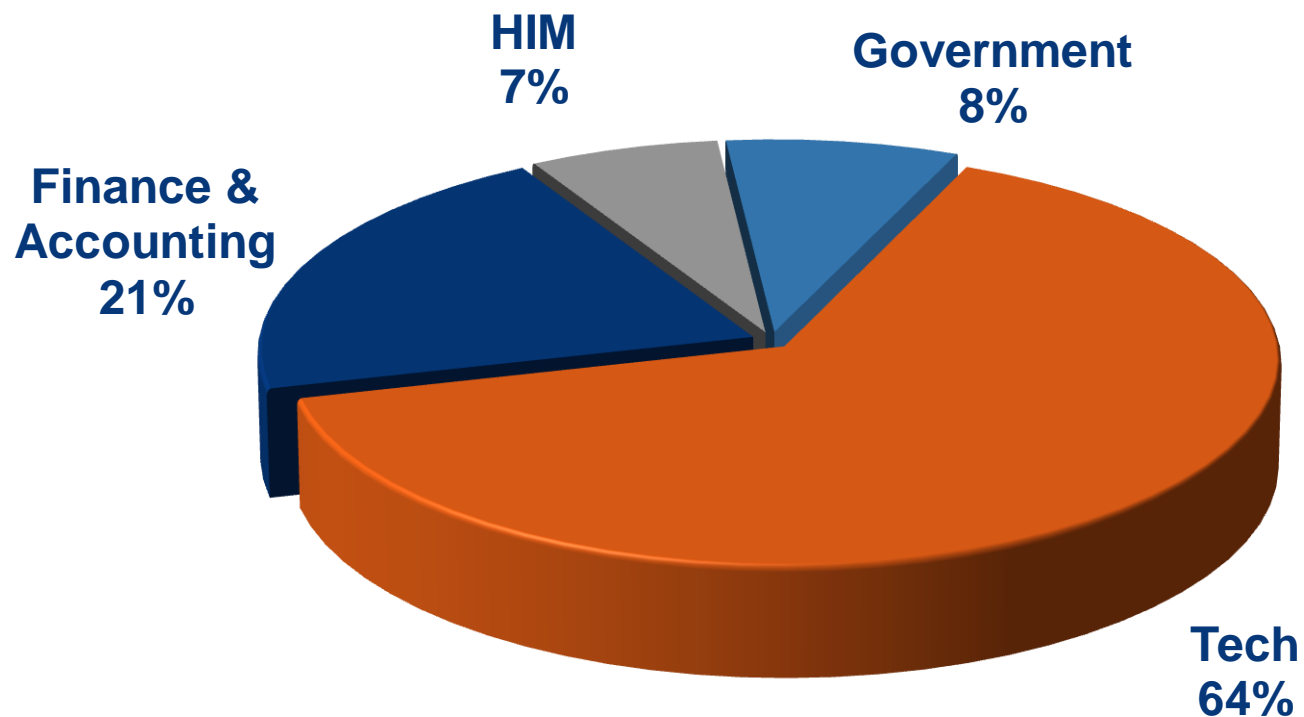
- **50 year operating history – public since August 1995**
- **Q3 '13 Revenue: \$299.7 Million**
- **2012 Revenue: \$1.1 Billion**
- **Market Cap: Approximately \$660 Million**
- **Ownership: ~77% institutional / ~19% insider**
- **Employees: more than 2,600 core associates**
- **Consultants: ~11,400**
- **Clients: 3,000+**
- **Geographic presence: 41 markets with 62 branches**
- **Headquarters: Tampa, Florida**

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Diversified Revenue Stream

Q3 2013 Revenue – \$299.7M



Key Investment Highlights

- **Large, attractive end market with positive recent trends**
 - Tech staffing spend projected at \$26 billion in 2013
 - Strong demand for higher skill sets in a temp led recovery
 - Positive long-term secular trends as employers seek a flexible human capital solution against regulatory, economic and healthcare uncertainties
- **Strong position in critical high-end skill sets**
 - Participates in the “sweet spot” of professional staffing (~70% Tech)
 - High-end domestic focus yields higher bill rates, better spreads, longer assignments and long-tenured customers
 - Customer diversification enhances revenue visibility and insulates cyclical risk
- **Unique business and operating model**
 - Diversified business model serving attractive segments
 - Unique NRC and Shared Service support platform
 - Can operate without a physical location
- **Attractive financial model with tangible growth opportunities**
 - Resilient business model through last downturn
 - Highly elastic cost structure
 - Capital efficient model drives strong FCF

Seasoned Management Team

David Dunkel
Chairman & CEO

- 33 years industry tenure

David Kelly
Chief Financial Officer

- 14 years industry tenure

Jeffrey Neal
Chief Operations Officer,
West

- 20 years industry tenure

Peter Alonso
Chief Talent Officer

- 26 years industry tenure

Michael Blackman
Chief Corporate
Development Officer

- 24 years industry tenure

Andrew Thomas
Chief Field Services
Officer

- 23 years industry tenure

Joseph Liberatore
President

- 25 years industry tenure

Kye Mitchell
Chief Operations Officer, East

- 23 years industry tenure

David Bair
Executive Director, Tech

- 20 years industry tenure

Richard Cocchiaro
Vice Chairman

- 32 years industry tenure

Graig Paglieri
Chief Delivery Officer

- 12 years industry tenure

Howard Sutter
Vice Chairman

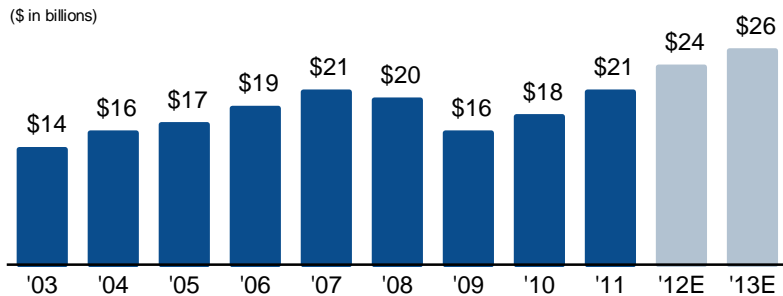
- 32 years industry tenure

Large End-markets with Significant Growth Opportunities

Technology

- IT staffing sector is expected to grow due to multiple demand drivers:
 - Rapid pace of technological change
 - Growth in the volume of project-based work
 - Supply/demand imbalance for IT professionals
 - New IT investments and ongoing maintenance requirements

Technology historical and projected spending

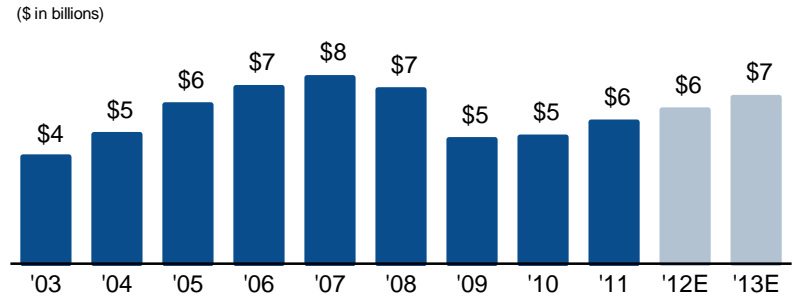


Source: Staffing Industry Analyst

Finance & Accounting

- F&A staffing sector is expected to grow due to multiple demand drivers:
 - Lack of skilled finance and accounting professionals
 - Increasing levels of projects related to M&A, tax, systems conversions, work-outs, transaction processing

Finance & Accounting historical and projected spending



Source: Staffing Industry Analyst

Government

- Government staffing sector facing budgetary pressure; however:
 - Government is the largest domestic consumer of technology services
 - Aging technology infrastructure
 - Governments looking for effective recruitment capabilities which is not a core competency for many agencies

Healthcare Information Management

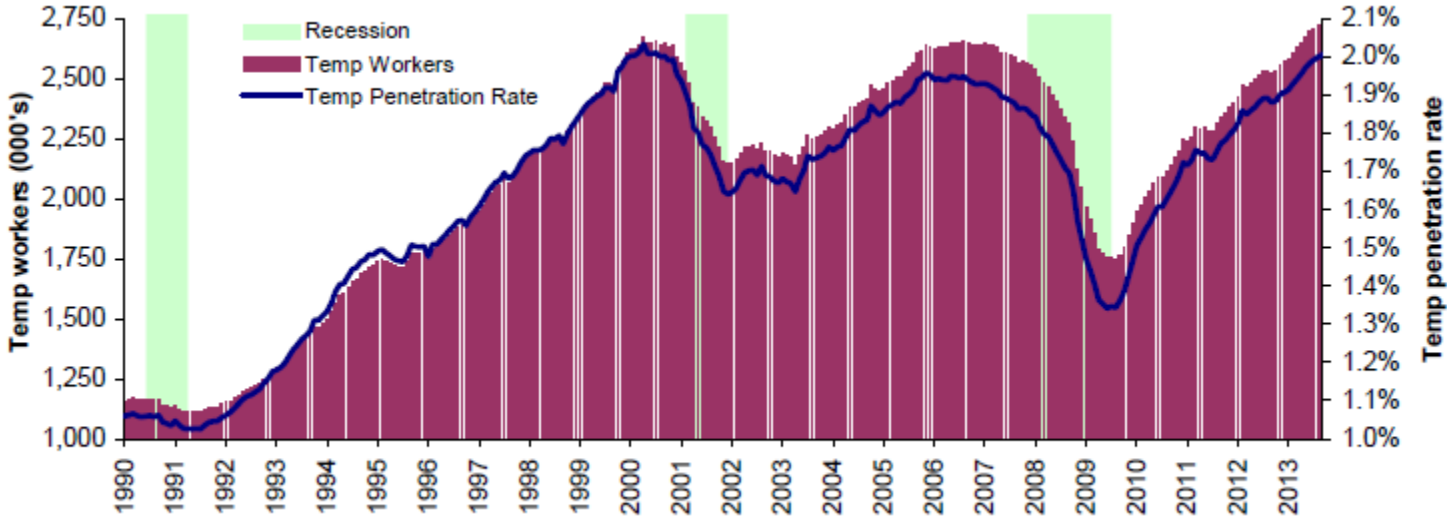
- Healthcare sector is expected to grow due to multiple demand drivers:
 - Aging population and skilled labor shortage
 - Healthcare reform mandates rapid migration to electronic medical records
 - ICD-10 mandated implementation

Secular and Cyclical Staffing Growth Drivers

- ✓ **As buyers/clients become more sophisticated in managing their workforce, companies are structurally utilizing temporary labor as a larger percentage of their workforce**
 - Temporary penetration rates approaching historical peak levels of 2.03% and well below historical European penetration rates
- ✓ **Economic and regulatory uncertainty drives companies to use contract labor**
 - Variable cost structure provides a cost-effective and flexible labor solution
- ✓ **Aging US population is constraining the supply of available workforce**
- ✓ **Economic and regulatory (i.e. healthcare reform) uncertainties have forced companies to pursue shifting more of their workforce to contingent.**
- ✓ **Technology skills are in short supply and becoming increasingly more scarce**
 - Jobs in science, technology, engineering and math (“STEM”) are increasing 3x vs. the rest of the US economy
 - Projected shortfall of 230,000 STEM workers by 2018
- ✓ **College educated unemployment 3.9%, about half of overall unemployment rate**
 - U.S., once ranked #1 in college graduates (per capita), is now #16
 - McKinsey projects a shortage of 1.5 million college graduates by the year 2020

Temp Penetration Rate At Cycle Peak

Exhibit 3: Temporary Employment and Penetration Rate (1/90-10/13)



Note: Shaded area represents recessionary period. Source: Bureau of Labor Statistics and BMO Capital Markets.

Technology

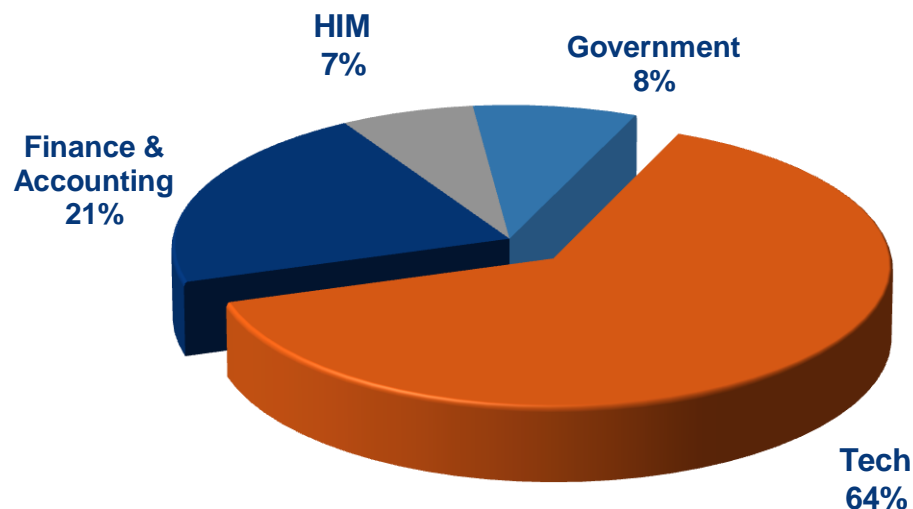
64% of Q3 '13 revenue

Key Trends:

- Obsolescence, deferred maintenance and upgrades are driving current spending
- \$26 billion domestic market for Tech staffing projected in 2013

Key Statistics:

- Average bill rate: ~\$66.00
- Assignment length: approximately 6 months
- FTE's: 6,400



Finance and Accounting

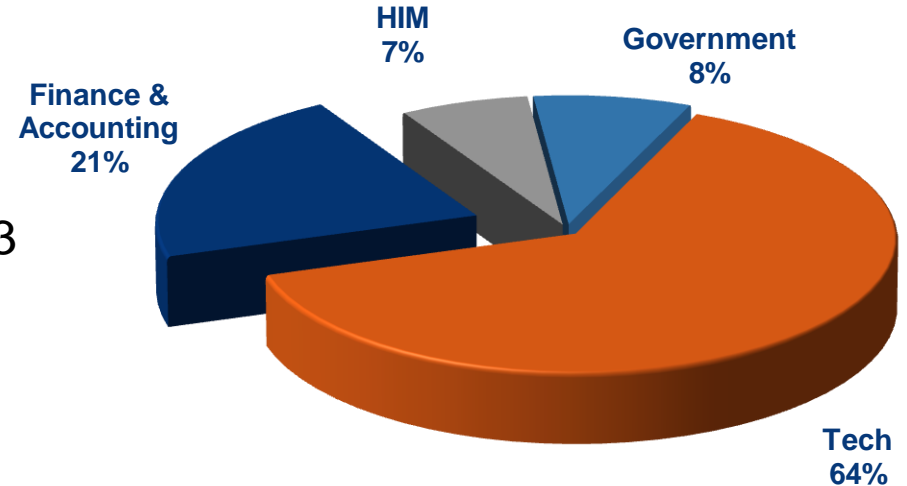
21% of Q3 '13 revenue

Key Trends:

- Skilled F&A professionals
- Projects related to M&A, tax, systems conversions, work-outs, transaction processing

Key Statistics:

- Average bill rate: ~\$32.00
- Assignment length: approximately 3 months
- FTE's: 3,800



H.I.M.

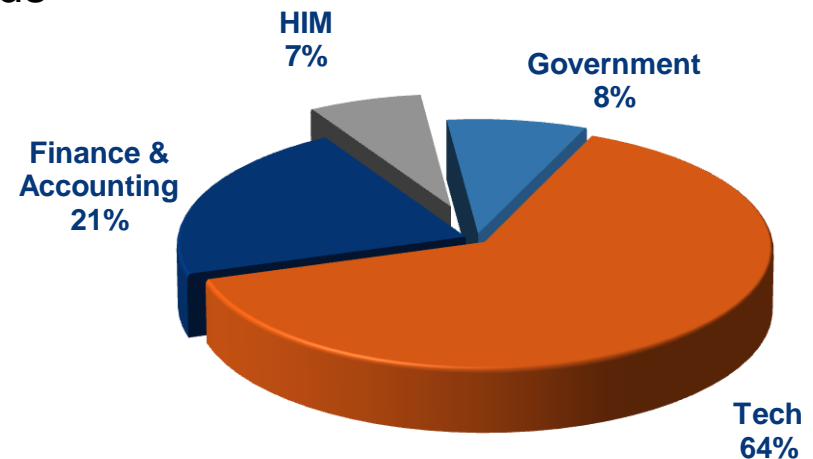
7% of Q3 '13 revenue

Key Trends:

- Aging population and skill shortage
- Healthcare reform mandates rapid migration to electronic medical records
- ICD-10 mandated implementation

Key Statistics:

- Average bill rate: ~\$61.00
- FTE's: 700



Government

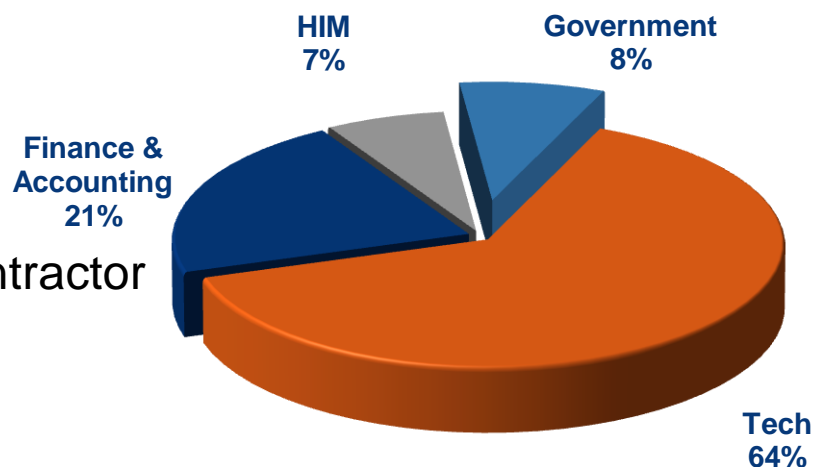
8% of Q3 '13 revenue

Key Trends:

- Government provides clients with integrated solutions across the finance and accounting and technology disciplines
- Long-term contract profile

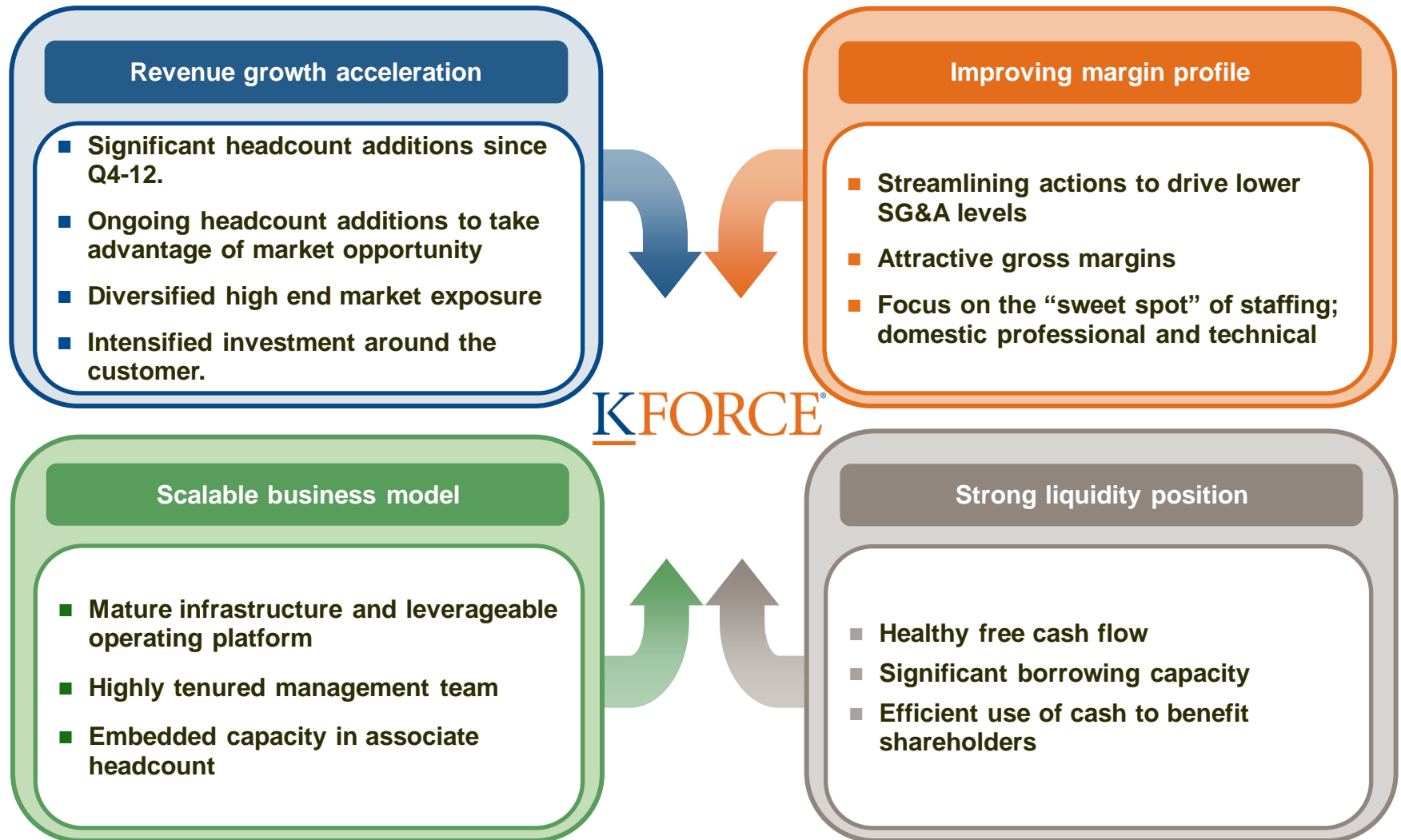
Key Statistics:

- FTE's: 600
- Defense / civilian split: 54/46
- Customer-selected / prime / subcontractor split: 40/41/19

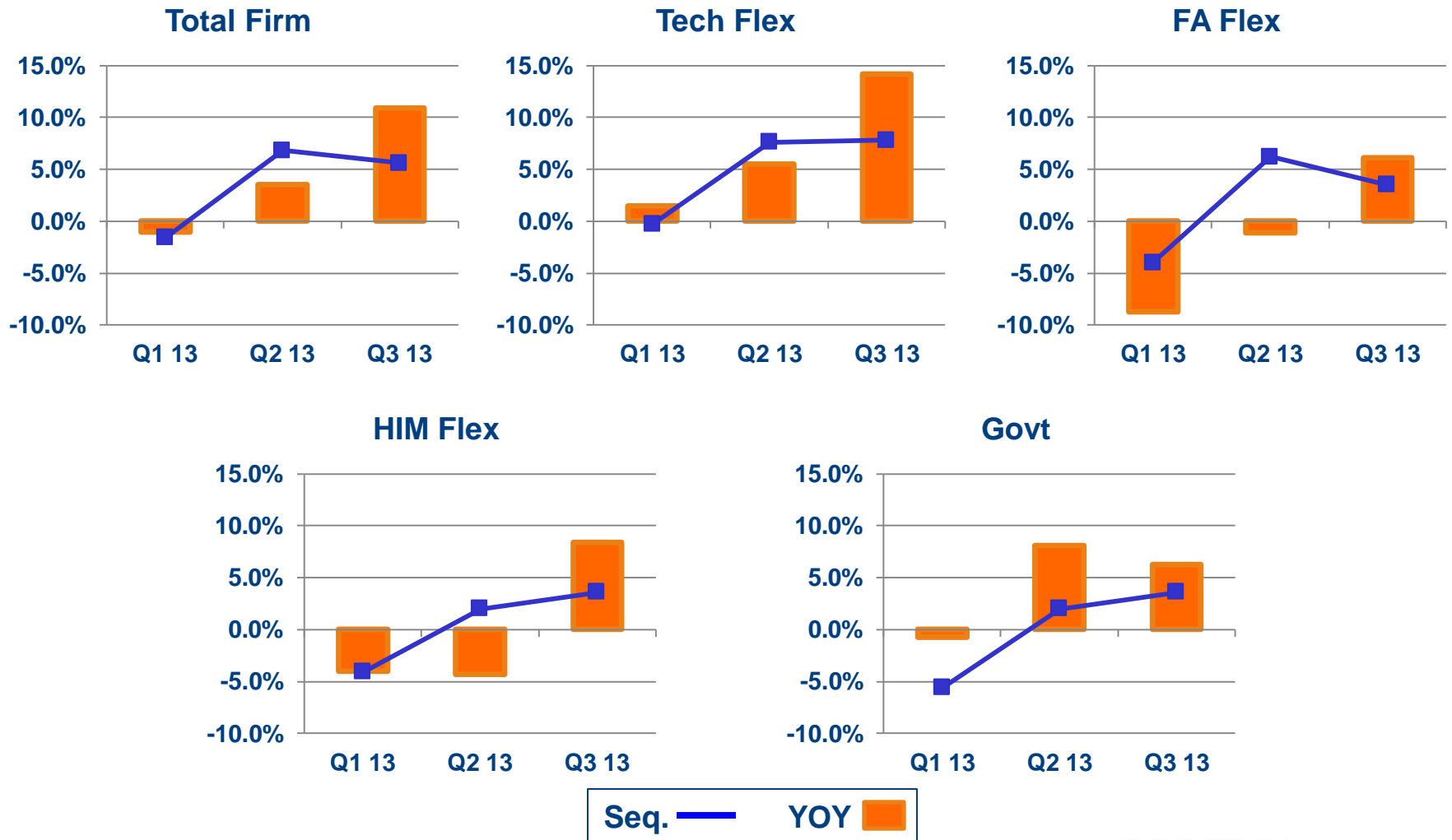


Financial Overview

Strong Financial Model



Sequential and YOY Revenue Growth



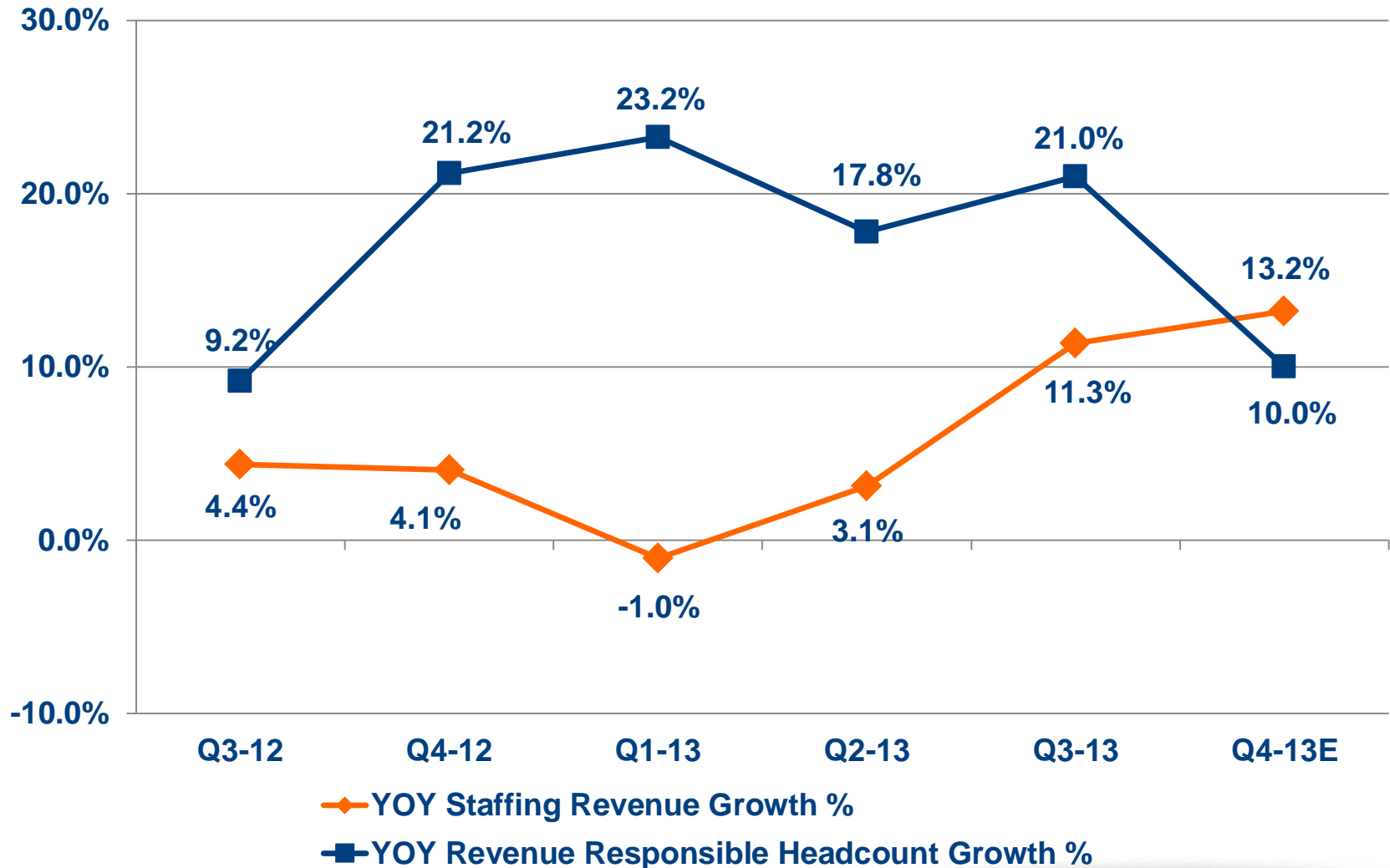
Income Statement – Year over Year

	Three Months Ended (000's)		
	Sep. 30, 2013	Sep. 30, 2012	Increase / (Decrease)
Flex Revenue	287,408	257,790	11.5%
Search Revenue	12,244	12,371	-1.0%
Total Revenue	\$ 299,652	\$ 270,161	10.9%
GP %	32.5%	32.9%	-40 bps
Flex GP%	29.6%	29.6%	+0 bps
SG&A %	26.5%	26.0%	+50 bps
Operating Income	\$ 15,501	\$ 15,736	-1.5%
Operating Income %	5.4%	6.1%	-60 bps
Net Income	\$ 8,979	\$ 9,268	-3.1%
EPS	\$ 0.27	\$ 0.26	3.8%

Income Statement – Sequential

	Three Months Ended (000's)		
	Sep. 30, 2013	Jun. 30, 2013	Increase / (Decrease)
Flex Revenue	287,408	270,385	6.3%
Search Revenue	12,244	13,304	-8.0%
Total Revenue	\$ 299,652	\$ 283,689	5.6%
GP %	32.5%	32.7%	-20 bps
Flex GP%	29.6%	29.4%	+20 bps
SG&A %	26.5%	27.7%	-120 bps
Operating Income	\$ 15,501	\$ 11,882	30.5%
Operating Income %	5.4%	4.4%	+100 bps
Net Income	\$ 8,979	\$ 6,948	29.2%
EPS	\$ 0.27	\$ 0.21	28.6%

Staffing Revenue and Performer Headcount

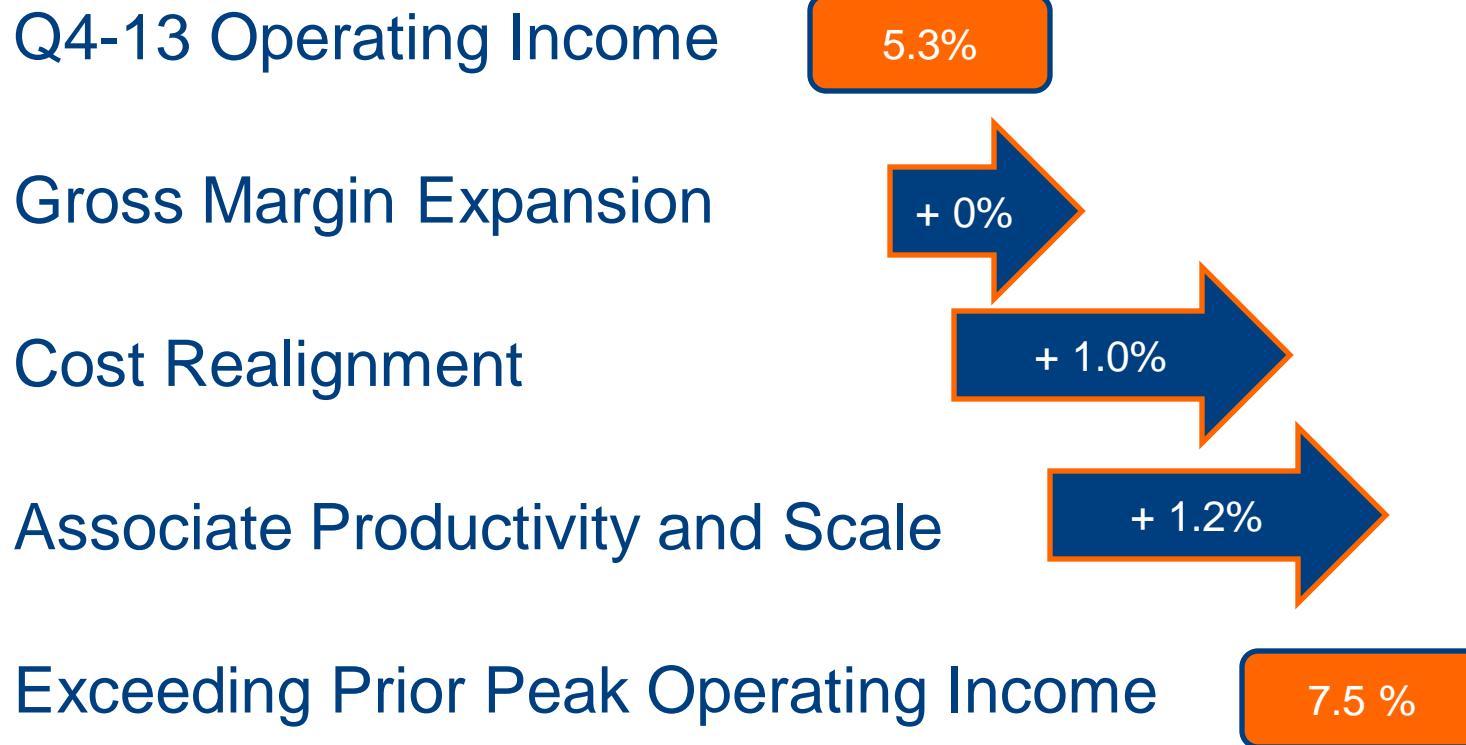


Realignment Assumptions

Q4-13 Realignment Charge = \$6 to \$7 million

2014 Normalized Quarterly EPS Benefit of
\$0.03 to \$0.05

Future State Operating Margin



7.5% Operating Income implies quarterly revenue of \$350m to \$400m

EBITDA per Share

	Prior Peak Q3'07	Actual Q3'13	Prior Peak Operating Margins Exceeded
Operating Margins	7.4%	5.2%	7.5%
EBITDA (000's)	\$ 24,033	\$ 18,339	\$29,000 - \$33,000
Shares (000's)	42,544	33,130	33,100
EBITDA per Share	\$ 0.56	\$ 0.55	\$0.88 - \$1.00

Balance Sheet / Cash Flow

(Millions)

	Sep 2013	Jun 2013	Sep 2012
Working Capital	\$102.6	\$94.6	\$98.2
AR Gross Balance	\$184.0	\$167.0	\$171.6
AR Over 60%	3.3%	3.8%	4.0%
Bank Debt	\$53.4	\$50.1	\$0.0
Debt/Equity Ratio	34.2%	32.8%	1.0%
EBITDA	\$18.3	\$14.8	\$18.4

Summary

- Professional domestic staffing sector experiencing strong secular and cyclical growth drivers
- Kforce well positioned in critical in demand skill sets, particularly Tech Flex
- Continued investment in revenue responsible headcount
- Recent significant actions taken to streamline business to accelerate top and bottom line growth
- Efficient use of cash to benefit shareholders